



6 December 2017

(17-6718)

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**Ministerial Conference  
Eleventh Session  
Buenos Aires, 10-13 December 2017**

Original: English

**DRAFT MINISTERIAL DECISION ON ESTABLISHING A WORK PROGRAMME FOR  
MICRO, SMALL AND MEDIUM ENTERPRISES (MSMEs) IN THE WTO**

PROPOSAL BY THE GROUP OF FRIENDS OF MSMEs<sup>1</sup>

The following communication, dated 6 December 2017, is being circulated at the request of the delegations of Afghanistan; Albania; Argentina; Australia; Brazil; Brunei Darussalam; Canada; Chile; China; Colombia; Costa Rica; Dominican Republic; Ecuador; El Salvador; European Union; Guatemala; Honduras; Hong Kong, China; Iceland; Israel; Japan; Korea, Republic of; Malaysia; Mexico; Moldova, Republic of; Montenegro; New Zealand; Nicaragua; Norway; Pakistan; Panama; Paraguay; Peru; Philippines; Qatar; Russian Federation; Singapore; Switzerland; Chinese Taipei; The former Yugoslav Republic of Macedonia; Turkey; Uruguay and Viet Nam.

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The *Ministerial Conference*,

*Acknowledging* that the participation of MSMEs in international trade has emerged as an important issue in the WTO agenda;

*Recognizing* that Micro, Small and Medium Enterprises (MSMEs) perform a significant role in the national economies of WTO Members, as sources of job creation, innovation, entrepreneurship and economic growth;

*Recognizing* that costs related to foreign trade operations represent a significant burden for MSMEs interested in participating in international trade;

*Recognizing* that MSMEs from developing countries and especially the least developed countries among them face additional obstacles when participating in international trade;

*Building* on the work undertaken by the WTO in addressing trade issues and the relevant work of other international organizations.

*Decides* as follows:

**1 ARTICLE 1 – ESTABLISHMENT OF A WORK PROGRAMME**

1.1. To establish a Work Programme for MSMEs, which shall include, among others, the following issues:

- a. Improve access to information on trade requirements, regulations and markets for MSMEs;<sup>2</sup>
- b. Consider ways to promote a more predictable regulatory environment for MSMEs;<sup>3</sup>

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<sup>1</sup> Originally circulated in document JOB/GC/147.

<sup>2</sup> These elements are without prejudice to negotiating proposals currently examined by Members.

- c. Identify measures that contribute to reducing trade costs for MSMEs in areas such as trade facilitation, shipping and logistics, and procedures and requirements related to origin;
- d. Promote, including through cooperation with other multilateral institutions, access to trade finance for MSMEs;
- e. Further identify issues of particular interest to MSMEs that could be addressed in WTO Trade Policy reports;
- f. Consider how technical assistance and capacity building initiatives could take into account the trade needs and challenges of MSMEs.

1.2. The discussions under the Work Programme shall favour horizontal and non-discriminatory solutions which are likely to yield benefits for the participation of MSMEs in international trade, taking into account the specific needs of developing countries and LDCs.

## **2 ARTICLE 2 – STRUCTURE**

2.1. A Working Group will be established under the General Council to conduct the discussions on the issues listed in Article 1.

2.2. The Working Group shall consider the work of other WTO bodies. As appropriate, it may invite these bodies to undertake specific assignments and cooperate with them closely in areas of their competence.

2.3. The General Council will review the progress made by the Working Group at least once a year. In providing guidance to the Working Group, the General Council may also supplement the issues set forth in Article 1.

2.4. The Working Group will prepare a first report for the Twelfth Ministerial Conference.

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<sup>3</sup> These elements are without prejudice to negotiating proposals currently examined by Members.