A three week intensive course for trade commissioners and commercial counsellors of developing countries, stationed in Europe, is now being conducted by the UNCTAD/GATT International Trade Centre.

The first of its kind offered by the Centre, the course has attracted participants from thirteen developing countries. Altogether some twenty developing country officials from government and semi-governmental institutions are attending the course.

The syllabus covers all aspects of the functions of government overseas trade representatives and of the organization and operation of trade offices abroad. It is designed to be of practical utility to trade representatives of developing countries.

The course is staffed by trade commissioners from developed Commonwealth countries, who have come specially to Geneva for this purpose, and by Centre specialists. Additionally, Swiss businessmen with special expertise in export problems are acting as guest lecturers. These lectures are combined with visits to major commercial establishments in Geneva, where the participants have the opportunity to observe the conduct of trade transactions.

The following are attending the course:
PARTICIPANTS IN THE CENTRE COURSE

4 March to 22 March 1968

Mr. Abdul Rahim bin Aki,
Trade Commissioner of Malaysian Embassy,
26, Boulevard Suchet,
Paris XVI

Mr. Abdel Kader, Commercial Secretary,
Permanent Mission of the United Arab
Republic,
72, rue de Lausanne,
1202 Geneva

Mr. A.H. Thompson,
Second Secretary,
Jamaican Mission,
42, rue de Lausanne,
1201 Geneva

Mr. Pedro H. Vidal,
Permanent Delegation of Uruguay to GATT,
68, rue Rothschild,
1202 Geneva

Mr. Abdul Fatah bin Zakaria,
HMM Consul/Trade Commissioner,
Consulate of Malaysia,
Gregor Mendel Strasse 30,
A-1180, Vienna XVIII

Mr. Ozger Akad,
Assistant Commercial Counsellor,
Turkish Embassy,
48, Hallwylstrasse,
3000 Berne

Mr. Manuel B. Diaz Franjul,
Commercial Counsellor,
Consulate General of the Dominican
Republic,
116 Chemin de la Montagne,
1225 Chêne-Bourg/Geneva

Mr. Affonso Arinos de Mello-Franco,
Counsellor/Consul,
Consulate of Brazil,
93, rue de la Servette,
Geneva

Mrs. Nermine Abdel-Fattah,
Cotton Textile Consolidation Fund,
18, rue de Lausanne,
1201 Geneva

Mr. Delauro de Oliveira Baumgratz,
Commercial Attaché,
Brazilian Embassy,
Paris

Mr. Fernando Guillen,
Third Secretary,
Permanent Mission of Peru,
1, rue d'Italie,
1202 Geneva

Mr. Andjar Soedjito,
Economie Attaché,
Indonesian Embassy,
Berne

Mr. Soewarno Danusutedjo,
Second Secretary for Economie Affairs,
Indonesian Embassy,
Via Campania 55,
Rome

Mr. R. Soedarno,
Trade Commissioner, Eastern Europe,
Indonesian Embassy,
Belgrade

Mr. Taufiek Abbas,
PERANTARA,
Bremen

MORE
The International Trade Centre UNCTAD/GATT assists the developing countries with the promotion of their exports. It operates for them export promotion training schemes, a free market information service, and a trade promotion advisory service; plus a publications programme.

The Centre is the channel through which many developed country governments, foundations, international organizations and semi-governmental export agencies are making available, in co-operation with the Centre's own teaching staff services, some 250 export promotion training vacancies to developing country nominees during 1968.