The GATT secretariat is organizing from 24 June to 19 July 1974 a specialized training course on the multilateral trade negotiations for 30 senior officials, from 30 developing countries, who exercise important responsibilities in the formulating of the trade policies of their countries. In addition, at the request of certain governments, a limited number of officials will attend the course as free auditors.

The purpose of the training course is to acquaint participants with the questions that will arise in the course of the negotiations, and with all the various aspects of the negotiation process, so that they may be better equipped to assist their respective countries in preparing for, and taking part in, the negotiations.

The course will cover the problems to be dealt with in the negotiations in the field of tariffs and non-tariff measures in the industrial and agricultural sectors, including the tropical products sector.

The various negotiating techniques will be studied, together with all other aspects of the trade negotiations that are of special interest to the developing countries.

Participants will have an opportunity of discussing individually with the secretariat the specific problems that face their countries in the technical preparation of the negotiations.

The Ministerial Declaration adopted in Tokyo on 14 September 1973, which initiated the multilateral negotiations, set forth a number of specific aims for the benefit of the developing countries. The Ministers recognized "the need for special measures to be taken in the negotiations to assist the developing countries in their efforts to increase their export earnings and promote their
economic development and, where appropriate, for priority attention to be given to products or areas of interest to developing countries".

All developing countries, whether or not they are members of GATT, may take part, if they so wish, in the negotiations. Of the 87 countries at present participating, some 60 are developing countries.

The working languages for the training course, which forms part of GATT's technical assistance programme for developing countries, will be English and French. A first special course in Spanish in June/July 1973 was attended by 28 Latin-American officials, and was similarly intended to assist their governments in preparing for the GATT multilateral trade negotiations.

As part of GATT's technical assistance, and in addition to these special courses, two major courses in trade policy are organized each year, devoted to the study of international trade and trade policy as a whole. Participants are briefed on the work of GATT and other international organizations. During the past eighteen years 443 officials from 94 countries have taken part in these courses.

LIST OF PARTICIPANTS

Algeria

Mr. Mohamed BOUZARIA, Chief, International Economic Organizations Section, Ministry of Foreign Affairs, Algiers.

Bangladesh

Mr. Ahmed FARID, Joint Secretary, Foreign Trade Division, Ministry of Commerce, Dacca.

Central African Republic

Mr. V. BOUCHER, Director-General for Commerce and Industry, Ministry of Planning, Bangui.

Congo (Brazzaville)

Mr. Nguila MOUNGOUGA-NKOMBO, Director for External Trade, Ministry of Trade, Brazzaville.

Cuba

Mr. Gilberto MEDI Avilla DE LA PEÑA, Department of International Organizations, Ministry of External Trade, Havana.

Egypt, Arab Rep.

Mr. Nabil SAD EK, Director-General of the General Department of International Economic Organizations, Ministry of Economy and Foreign Trade, Cairo.

Greece

Mr. Constantin DRITSA S, Chief of Section, Treaties Department, Ministry of Finance, Athens.

India  Mr. T. KHANNA, Deputy Secretary, Ministry of Commerce, New Delhi.

Indonesia  Mr. I. SOEDIBJO, Head, Foreign Economic and Financial Section, Directorate of Customs and Duties, Ministry of Finance, Djakarta.

Iran  Mr. Cyrus SHERAFAT, Chief of Department, Ministry of Economy, Teheran.

Iraq  Mr. Talal PACHACHI, Counsellor, Iraqi Permanent Mission at Geneva.

Israel  Mr. Zohar FERRY, Officer in charge of International Organizations, Ministry of Commerce and Industry, Jerusalem.

Ivory Coast  Mr. Jules NENEBI BEHI, Director for Foreign Trade, General Directorate for Economic Affairs and External Relations, Abidjan.

Jamaica  Mr. François-André McGILCHRIST, Permanent Mission of Jamaica at Geneva.

Kenya  Mr. J.K. MUCOKI, Assistant Director for External Trade, Ministry of Commerce and Industry, Nairobi.

Korea  Mr. Dae Hwa CHOI, Assistant Chief, Economic Organizations Division, Economic Affairs Bureau, Ministry of Foreign Affairs, Seoul.

Madagascar  Mr. Pascal RAKOTONIaina, Inspector of Customs, Member of the Malagasy Delegation on Multilateral Trade Negotiations, Embassy of Madagascar, Brussels.

Malaysia  Mr. Che Fong LEE, Deputy Director, International Trade Division, Ministry of Trade and Industry, Kuala Lumpur.

Mauritius  Mr. S. SUNASEE, Trade and Marketing Officer, Ministry of Commerce, Port-Louis.
Miss Marta CRISTIANI ZALDO, Department of International Trade Negotiations, General Directorate for Financial Studies and International Affairs, Ministry of Finance and Public Credit, Mexico City.

Mr. E. Bassey AKPAN, Senior Assistant Secretary, Foreign Trade Division, Federal Ministry of Trade, Lagos.

Mr. Aurelio R. ORIG, Technical Assistant, Acting Chief of the Commodity Specialist Division, Tariff Commission, Quezon City.

Mr. Anthony TAN SONG CHUAN, Acting Deputy Director, Department of Trade, Ministry of Finance, Singapore.

Mr. Abdel Moneim Khalifa KHOGALY, Assistant Director, Economic Department, Ministry of Finance and National Economy, Khartoum.

Mr. Pierre-Claver LADE, Chief of the External Trade Division, Department of Trade, Ministry of Commerce and Industry, Lomé.

Mr. Mohamed NASWOUDI, Secretary of Embassy, Ministry of Foreign Affairs, Tunis.

Mr. Volkan VURAL, Director, GATT/UNCTAD Division, Department of International Economic Organizations, Ministry of Foreign Affairs, Ankara.

Mr. Ilyas Kisoke BESISIRA, Commercial Officer, External Trade, Ministry of Commerce and Industry, Kampala.

Mr. TRAN THIEN AN, Director, Export Promotion Centre, Ministry of Commerce and Industry, Saigon.

Mr. Youssouf BAKAYOKO, First Counsellor, Permanent Mission of the Ivory Coast at Geneva.

Mr. Jean AMANI-GUILBERT, First Secretary (Economic Affairs), Permanent Mission of the Ivory Coast at Geneva.
