1. This note on sources of information on market data and marketing and distribution channels in developing countries is one of a number on selected trade-related factors which may be found of use in connexion with the expansion of trade among developing countries in different geographic and economic regions through the negotiation of enlarged exchanges of tariff and trade concessions among them.

2. Listed in the glossary which follows are references relating to the above matters currently available in the GATT secretariat or from the ITC Library in respect of the countries participating in the technical work concerned with the question of a further round of trade negotiations among developing countries. The listing is not exhaustive of all the sources available and is subject to expansion and updating as additional material is received and in the light of any suggestions delegations might have as to further useful sources of information.

3. Subjects covered in the material compiled by the secretariat include such matters as export-marketing and information facilities in individual countries, data on the structure of their import and distribution systems, market characteristics and requirements, marking, packaging and labelling, shipping and insurance regulations, sources of trade information, advertising media and trade fairs. As far as possible, the secretariat has sought to list up-to-date sources of information, generally published from 1976 onwards.

4. For some countries, information on some or all of these topics is readily available; for certain others up-to-date marketing details are more difficult to obtain. Information on marketing and distribution channels can in some cases be found in national publications of the importing countries, but in other cases relevant marketing information is published by the export promotion services or the international trade journals of countries other than the importing country.
While most of the market studies and reports published by export promotion services are designed to service, in the first instance, the information needs of particular industry and user groups in their respective countries, the reports generally also convey market information which may be of interest to a wider spectrum of countries including developing countries which may be interested in participating in the forthcoming negotiations among developing countries.

5. The glossary itself is made up of three sections. Section I - General - refers to three wide-ranging and up-to-date exporters' manuals currently available in either the GATT or ITC libraries. These manuals contain, in summary form, data on some or all of the subjects listed in paragraph 3 above for each of the approximately fifty countries covered by the technical study programme. Section II of the glossary covers, under separate headings for each country, two types of marketing and market-related data: (I) General information, listing national and third country publications surveying the economic situation and prospects in the country concerned, describing their export marketing facilities, as well as developments in the structure and in the regulation of their imports and other general trade information and (II) Industry and market reports, surveys and notices for specific products in the country concerned predominantly contained in ITC reports, "Bundesstelle für Aussenhandels Information" and economic journals. Section III of the glossary contains information analogous to that in Section II, but for the different geographic regions.

6. Should delegations wish to refer to these publications or seek specific data on marketing and distribution channels etc. relating to their participation in trade negotiations among developing countries, they are invited to contact the secretariat.
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SECTION I

International Marketing Guides

The following three publications available at the ITC or GATT reference libraries contain, generally, for each of the study countries, particularly when used in conjunction, summary data on market size and characteristics, import and exchange regulations, marking, packaging and labelling prescriptions, shipping and communications facilities, trade information sources and services and other data relating to international marketing.

- 1979 Exporters' Encyclopaedia - World Marketing Guide published by: Dun and Bradstreet, International Ltd., 99 Church Street, New York, USA.


There exist also market reports and marketing guides published by some of the national trade information and trade promotion services or by private research organizations or publishing houses. Most of these reports or guides relate to individual markets or to markets in a given region. To the extent that such reports are available at the GATT or the ITC, they are listed under the relevant country headings in Section II below.

SECTION II

Data on Market Characteristics and Marketing 1

For each of the countries covered in this section information is provided under two main headings. Under the heading "General" are listed reports, surveys, studies etc. relating to the current economic situation and prospects, to general industry and market developments, general market characteristics, export promotion facilities, to import marketing regulations and trade and industry information sources. The other heading covers "Industry and market reports, surveys and notices for specific products" which may be of interest in connexion with further trade expansion among developing countries.

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1Abbreviations for certain information-sources cited:
CFCE - Centre Français du Commerce Extérieur, Paris, France
MOCI - Moniteur du Commerce International, Paris, France
OBR - Overseas Business Reports, US Dept. of Commerce, Washington D.C., USA
ITC - International Trade Centre, UNCTAD/GATT, Geneva, Switzerland
BfA - Bundesstelle für Aussenhandels Information, Cologne, F.R. Germany
ANDEAN COUNTRIES

BOLIVIA

I. General
- Memoria Anual, (annual), Banco Central de Bolivia, La Paz
- Carta al Exportador, (monthly), Banco Central de Bolivia, La Paz
- Memoria Anual, (annual), Banco del Estado, La Paz
- Directorio de Exportadores Bolivia, Banco Central de Bolivia, La Paz
- Estudio de la Oferta Exportable, Banco Central de Bolivia, La Paz
- Guía de la Industria Privada de Bolivia, (annual), Editora Universo, La Paz
- Panorama (Bolivia, economic conditions), (monthly), Santa Cruz, Bolivia
- Boletín Informativo, (monthly), Camara Nacional de Comercio, La Paz
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products
- Mineral industries
- Iron and steel
- Cement
- Chemicals
- Petrochemicals
- Insecticides
- Transport equipment and materials
- Pharmaceuticals
- Textiles
- Consumer electronics.
COLOMBIA

I. General
- Comercio Exterior, (monthly), Instituto Colombiano de Comercio Exterior, Bogotá
- Boletín de Asuntos Económicos, (monthly), Banco de Bogotá
- Colombia Today, (monthly), Colombia Information Service, New York
- Exportador Latinoamericano, (quarterly), Bogotá
- Colombia: Directorio de Exportadores, (annual), Fondo de Promoción de Exportaciones, Bogotá
- Directory of Colombian Exporters and Importers, Cámara de Comercio de Bogotá, Bogotá
- Anuario Comercial e Industrial, (annual), Publicar, Bogotá
- Marketing in Colombia, OBR, US Dept. of Commerce; Feb. 1977

II. Industry and market reports, surveys and notices for specific products
- Agricultural and food-industry products
- Wood products
- Pulp and paper
- Tanning materials
- Textiles
- Cement
- Glass
- Steel
- Automobiles
- Tractors
- Electric and electronic goods
- Agricultural machinery.
ECUADOR

I. General

- Memoria, (annual), Banco Central del Ecuador, Quito

- Boletín de Información Comercial, (monthly), Camara de Comercio de Quito

- Boletín Industrial, (every two months), Centro de Desarrollo Industrial del Ecuador, Quito

- Directorio Nacional de Exportadores; National export directory, Ministerio de Industrias, Comercio e Integración, Quito

- Un marché: Equateur, CFCE, Paris, 1977

- 5 Años de Impulso a Nuevas Exportaciones, review 1977, Corporación Financiera Nacional, Quito

- Ecuador, (pamphlet), Extebank, Madrid, February 1978

- Guide to the market: Ecuador, Department of Overseas Trade, Australia, April 1977

- Economic Information Notice on Ecuador, BfA, March 1977

- Various country and market surveys

II. Industry and market reports, surveys and notices for specific products

- agricultural and food industry products

- tractors

- agricultural machinery

- pyrethrum
I. General

- Boletín Informativo, (quarterly), Oficina Nacional de Integración, Lima
- Perú Exporta, (every two months), Asociación de Exportadores, Lima
- Memoria y Balance, (annual), Asociación de Exportadores, Lima
- Exportador Peruano, (weekly), Asociación de Exportadores, Lima
- Perú Exporta, Directorio de Exportadores, (annual), Asociación de Exportadores, Lima
- Andean Report, (monthly), Lima
- Un marché: Pérou, CFCE, 1977
- Notice à l'usage des exportateurs vers le Pérou, MOCI, 1974
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products

- Paper
- Tools
- Woodworking machines.
VENEZUELA

I. General

- Informe Económico, (annual), Banco Central de Venezuela, Caracas
- Directorio de Exportadores de Venezuela, (annual), Asociación Venezolana de Exportadores, Caracas
- Producción, (monthly), Cámara de Industriales, Caracas
- Memoria y Balance, (annual), Corporación Andina de Fomento, Caracas
- Guía Industrial de Venezuela, (annual), Caracas
- Lista de Productos Exportables de Venezuela, Instituto de Comercio Exterior, Caracas, 1975
- Un marché: Venezuela, Office Belge du Commerce Extérieur, Bruxelles, 1977
- Oil-exporting developing countries: new market opportunities for other developing countries; v. Venezuela, survey, ITC, Geneva, 1977
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products

- Processed and preserved meats
- Food stuffs
- Pyrethrum
- Electric machinery
- Welding machinery
- Telecommunications equipment.
ARGENTINA

I. General
- Memoria Anual, (annual), Banco Central de la República Argentina, Buenos Aires
- Oferta Argentina de Productos Industriales de l'Exportación, Ministry of Economy of Argentina, Buenos Aires
- Economic Information on Argentina, (monthly), Ministry of Economy, Republic of Argentina, Buenos Aires
- Information Bulletin, Buenos Aires Chamber of Commerce, Buenos Aires
- Guía Scott de Exportadores Argentinos, Scott, Buenos Aires

I. Industry and market reports, surveys and notices for specific products
- Bovine meat
- Fisheries
- Cheese and dairy products
- Fruit and canned fruit
- Wine
- Tobacco
- Hides and leather
- Paper
- Cotton
- Wool
- Pyrethrum
- Cellophane
- Agricultural machinery
- Tractors
- Railway equipment
- Electro-mechanic equipment
- Electric power switchgear, transformers and power transmission equipment
- Electro-medical equipment
- Veterinary apparatus
- Domestic electric appliances
- Consumer electronic products
- Railway equipment
- Weighing scales.
I. General

- Annual Report and Statement of Accounts, (annual), Central Bank of Bahamas, Nassau

- Caricom Marketing Newsletter, (monthly), Caribbean Community Secretariat, Georgetown

- West Indies Chronicle, (every two months), West India Committee, London
BANGLADESH

I. General

- Economic Survey 1977/78, Ministry of Finance, Bangladesh, Dacca
- List of Exportable Items of Bangladesh - 1977, Trading Corporation of Bangladesh, Export Division
- Un marché : Bangladesh, CFCE, Paris, 1977
- Bangladesh: International Marketing Information Sources: US Dept. of Commerce
- Various country surveys and market reports.

II. Industry and market reports, surveys and notices for specific products

- Food products
- Timber
- Steel
- Pulp and paper
- Leather.
I. General

- Relatório, (annual report), Banco do Brasil, Rio de Janeiro
- Conjuntura Econômica, (monthly), Fundação Getulio Vargas, Rio de Janeiro
- Informativo C.E. - Export Promotion, (monthly), Fundação Centro de Estudos de Comércio Exterior, Rio de Janeiro
- Brazilian Bulletin News Review, Brazilian Government Trade Bureau, New York
- Brazilian Business, (monthly), National Association of American Chambers of Commerce in Brazil, Rio de Janeiro
- Export Directory and Yearbook of Brazil, (annual), Associação Exportadores Brasileiros, Rio de Janeiro
- Directory of Enterprises in Brazil (Cadastro Delta: Brasil - Sua Indústria e Exportação), São Paulo, Albeiso do Brasil
- Dossier d'informations de base concernant le Brésil, CFCE, 1978
- Notice à l'usage des exportateurs vers le Brésil, CFCE, April 1978
- Industry and Market Survey of Brazil (by major cities and regions), BfA, Cologne, Oct. 1977
- Market Study on Brazil, Indian Institute of Foreign Trade, New Delhi, 1976

II. Industry and market reports, surveys and notices for specific products

- Beef - Wood
- Poultry - Furniture
- Fisheries - Pulp and paper
- Fruit preserves - Vegetable tanning extracts
- Fruit juice - Natural rubber
- Avocados - Leather, leatherglass, footwear
- Table olives - Fertilizers
- Beer - Chemicals
- Alcohol - Pharmaceuticals
- Castor oil - Textiles
- Cashew - Towels
- Coffee - Clothing
- Sugar - Iron and Steel
- Salt - Textile machinery

- Agricultural machinery
- Bicycles
- Auto parts
- Rail equipment
- Electric and electronic industry
- Electro-medical equipment
- Domestic electric apparatus
- Telecommunications
- Ceramic equipment
- Toys
- Locks and keys
- Optical instruments, photo, cinema
- Watches.
I. General

- Note hebdomadaire, (semi-monthly), Chambre de commerce et d'industrie de la République populaire du Bénin

- Bénin, (study), "L'Agriculture africaine," Paris 1976

- Benin, OBR, US Dept. of Commerce, January 1979

- Benin, Quarterly Economic Review, The Economist Intelligence Unit Ltd., London

- Informations et flashes : République populaire du Bénin, La Société Générale de Banque, Bruxelles
BURUNDI

I. General

- Rapport annuel, (annual), Banque de la République du Burundi, Bujumbura

- Annuaires des Sociétés industrielles et commerciales affiliées à la Chambre de commerce et d'industrie du Burundi

- Le marché du Burundi (57 pages), Marchés tropicaux, Paris, May 1967

II. Industry and market reports, surveys and notices for specific products

- Food products
- Textiles and clothing
- Cosmetics
- Household equipment.
CENTRAL AFRICAN EMPIRE

I. General

- Chambre nationale de commerce, (monthly), Bangui:

- Etudes et statistiques; bulletin mensuel, Banque des Etats de l'Afrique centrale
I. General

- Anuario, Registro Comercial, Industrial y Servicios (annual) 
  Copuboblisa, San José

- Estadísticas Económicas (semi-annual), Dirección General de Estadística, 
  Cencos, San José, Costa Rica

II. Industry and market reports, surveys and notices for specific products

- Electric power generating-
  and -distribution equipment
EL SALVADOR

I. General

- Industria, (monthly), (economic and trade news and commentary), Asociación Salvadorena de Industriales, San Salvador

- Directorio de Asociados, Asociación Salvadorena de Industriales, San Salvador

- Export Directory, (annual), Instituto Salvadoreno de Comercio Exterior, San Salvador

- Memoria, (annual), Instituto Salvadoreno de Fomento Industrial, San Salvador

- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products

- Dairy products
- Wheat flour
- Sugar
- Edible oils
- Other food products
- Agricultural machinery
- Lifting and handling equipment.
GUATEMALA

I. General

- *Abriendo Mercados*, (monthly), Centro Nacional de Promoción de las Exportaciones, Guatemala

- *Export Directory of Guatemala*, (annual), Centro Nacional de Promoción de las Exportaciones, Guatemala

- *Estudio Económico y Memoria de Labores*, (annual), Central Bank of Guatemala, Guatemala City

- Guatemala Economic Conditions - Cámara de Comercio de Guatemala

- Directorio Nacional de Establecimientos Industriales - Ministerio de Economía, Guatemala

- Economic Information Notice - Guatemala, BfA, Dec. 1978

- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products

- Staple foods

- Cotton

- Perfumery

- Construction machinery

- Food industry machinery.
HONDURAS

I. General
   - Comercio, Honduras, Cámarade Comercio e Industrias de Tegucigalpa
   - Panorama económico, Cámara de Comercio e Industria de Cortés
   - Directorio Honduras: Establecimientos Industriales, Dirección General de Estadísticas y Censos
   - Directorio de Exportadores de Honduras - (annual), Dirección General de Comercio Exterior
   - Marketing in Honduras, OBR, US Dept. of Commerce, June 1977
   - various country and market surveys

II. Industry and market reports, surveys and notices for specific products
   - Fruits
   - Agricultural machinery
   - Perfume
NICARAGUA

I. General

- Informe Anual, (annual), Banco Central de Nicaragua, Managua
- Lista de Asociados Clasificados por Actividad de Producción, (annual), Cámara de industrias de Nicaragua, Managua
- Guía Industrial Comercial y Profesional - Cámara de Industria de Nicaragua, Managua
- Directorio de exportadores Nicaragua, (annual), Centro Nicaraguense de Promoción de Exportaciones, Managua
- Various market and country surveys.

II. Industry and market reports, surveys and notices for specific products

- Fertilizers
- Construction materials
- Transport equipment
- Pharmaceuticals
- Various manufactured consumer goods
- Cotton textiles.
CHAD

I. General

- Trade Regulations of Chad, November 1977, OBR, US Dept. of Commerce
- Chad, Quarterly Economic Review, the Economist Intelligence Unit Ltd., London
- Etudes et statistiques, (monthly), Banque des Etats de l'Afrique centrale, Paris,
- Chad, Economic Notice, BfA, Dec. 1978
CHILE

I. General
- Boletín Mensual, (monthly), Banco Central de Chile, Santiago
- Memoria Anual, (annual), Banco Central de Chile, Santiago
- Informatorio pro Chile, (semi-monthly), Instituto de Promoción de Exportaciones de Chile, Santiago
- Chile-Gram, (monthly), Chilean International Institute for Political, Economic and Social Studies, Santiago
- Directorio de Exportadores de Chile, (annual), Banco Central de Chile, Santiago
- Export Directory of Chile, Instituto de Promoción de Exportaciones de Chile, Santiago
- Pro Chile, al Exportador, (monthly), Institución de Promoción de Exportaciones de Chile
- Directorio de la Exportación Chilena, (annual), Santiago
- Economic Information Notice on Chile, BfA, December 1977
- Chile, (pamphlet), Extebank, Madrid, Jan. 1979
- Marketing in Chile, CBR, US Dept. of Commerce, June 1977
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products
- Paper
- Metals and metal manufactures.
CYPRUS

I. General
- Annual Report, (annual), Central Bank of Cyprus, Nicosia
- Directory and Yearbook, Cyprus Chamber of Commerce and Industry, Nicosia
- List of Members of the Nicosia Chamber of Commerce and Industry (including importers/exporters), (annual), Cyprus Chamber of Commerce and Industry, Nicosia
- Directory of Industries - Cyprus, Ministry of Commerce and Industry, Cyprus
- Directory of Cyprus Exporters, Ministry of Commerce and Industry, Cyprus
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products
- Clothing
- Footwear
- Cement
- Transport equipment
- Telecommunications.
I. General
- Annual Report, (annual), Central Bank of Egypt, Cairo
- Annual Report, (annual), National Bank of Egypt, Cairo
- Economic Bulletin, (quarterly), National Bank of Egypt, Cairo
- Middle East Observer, (weekly), Cairo
- Companies' Directory, (annual), Middle East Observer, Cairo
- Un marché: Egypte, CFCE, Paris, 1977
- Egypte, dossier d'informations de base, CFCE, Paris
- Arab Republic of Egypt, October 1978, Lloyds Bank Report
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products
- Fruits and vegetables
- Live animals, meat and poultry
- Electric equipment
- Ceramics.
FIJI

I. General

- Informations et flashes - Fidji, La Société Générale de Banque, Bruxelles, Mars 1979
- Economic Review, Fiji - The Economist Intelligence Unit, London
- Country Reports - Fiji, Barclays, Nov. 1977
GHANA

I. General

- Monthly Economic Bulletin, (monthly), Ghana Commercial Bank, Accra
- Economic Survey, Central Bureau of Statistics, Accra
- Marketing in Ghana, OBR, US Dept. of Commerce, 1975
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products

- Cocoa and products
- Lime oil and juice
- Sugar
- Cotton yarn, - fabrics
- Clothing
- Footwear
- Paper and products
- Auto and auto parts
- Pumps
- Bicycles
- Tyres, tubes
- Agricultural equipment
- Electric equipment
- Pharmaceuticals
- Various chemicals.
GREECE

I. General

- Greek Export Directory, Athens Chamber of Commerce and Industry, Athens

- Trade with Greece (quarterly), Athens Chamber of Commerce and Industry, Athens

- Grèce à votre portée, (marketing reference booklet), CFCE, 1979

- Financial Directory of Greek Corporations and Limited Liability Companies, ICAP – Hellas, Athens


- Un marché: Grèce, CFCE, 1977


- Various country and market surveys

II. Industry and market reports, surveys and notices for specific products

- Meat

- Fishery products

- Dairy products

- Fruit and vegetables

- Vegetable oils

- Other food industry products

- Carpets

- Pharmaceuticals

- Cement, asbestos-cement and steel pipes and tubes

- Machines for food industry

- Electric household equipment

- Television receivers

- Watches
I. General

- Report, (annual), Ministry of Commerce, India, New Delhi
- Annual Report, (annual), Trade Development Authority, New Delhi
- Commerce Yearbook of Public Sector, (annual), Commerce, Bombay
- Annual Report, (annual), Industrial Development Bank of India, Bombay
- Times of India, Directory and Yearbook Including Who's Who, (annual), Times of India, Bombay
- Kothari's Economic and Industrial Guide of India, (annual)
- Thapar's Indian Industrial Directory and Export and Import Directory of the Entire World, (annual), Thapar's Intl. Industrial Information Service, Bombay
- Buy from India: Indian Exporters Directory, (annual), Industricom - International, Bombay
- Indian Trade Journal, (weekly), Ministry of Commerce, Department of Commercial Intelligence and Statistics, Calcutta
- Indian Export Trade Journal, (monthly), Baroda, India
- Foreign Trade Bulletin, (monthly), Indian Institute of Foreign Trade, New Delhi
- Foreign Trade Review, (quarterly), Indian Institute of Foreign Trade, New Delhi
- Economic and Commercial News, (weekly), Ministry of Commerce, India, New Delhi
- Journal of Industry and Trade, (monthly), Trade Fair Authority of India, New Delhi
- Indian and Foreign Review, (monthly), India, New Delhi
- Export West Asia, (monthly), Dinesh, New Delhi
- Indian Economic Bulletin, (monthly), Information Service, Embassy of India, Brussels
- Various country surveys and market studies: covering, inter alia, two-way trade and trade opportunities between India - Latin America, Peru, Chile, Venezuela, Bangladesh, Sri Lanka, Mauritius, Uganda, Zambia, Nigeria, Yugoslavia, Tunisia and Romania.
II. Industry and market reports, surveys and notices for specific products

- Agricultural products (general)
- Marine products
- Processed food
- Oilseeds
- Minor oils
- Groundnuts
- Cashew nuts
- Cashew nut shell liquid
- Coffee
- Tea
- Bananas
- Biscuits
- Sugar
- Food grains
- Dried and preserved ginger
- Fruits
- Seeds and plants
- Tobacco
- Coir
- Textiles
- Footwear - leather clothing
- Fertilizers
- Pyrethrum
- Crude drugs and herbs
- Pharmaceuticals
- Chemicals
- Caustic soda
- Petrochemicals
- PVC resins
- Paints, varnishes
- Plastics
- Cement
- Refractory materials
- Explosives
- Rubber
- Rubber manufactures
- Aluminium
- Copper
- Coking coal
- Steel
- Foundry products
- Bicycles
- Automotive parts
- Railway rolling stock and materials
- Diesel engines
- Compressors
- Electric switchgear and -controls
- Electric equipment
- Refrigerators
- Batteries
- Electronic products
- Medical equipment
- Surgical instruments
- Handtools
- Machine tools
- Textile machinery
- Sugar-industry machinery
- Toys and decorators' items
- Gems and jewellery.
IRAN

I. General

- Iran, Trade and Industry, (monthly), Echo of Iran, Tehran

- Industries and Mines Directory, (annual), Iran Chamber of Commerce, Tehran

- Marketing in Iran, OBR, US Dept. of Commerce, 1977

- Iran: New Market Opportunities for Other Developing Countries, ITC, Geneva, 1977

II. Industry and market reports, surveys and notices for specific products

- Agricultural and food products
- Tea
- Paper and paperboard
- Wood and wood products
- Wooden furniture
- Ceramics
- Tableware
- Household goods
- Building materials
- Sanitary equipment
- Costume jewellery
- Electrical equipment
- Engineering goods
- Machinery and equipment
- Machine tools
- Hand tools
- Precious instruments
- Automobiles and parts.
ISRAEL

I. General
- Israel Export Directory, Ministry of Commerce and Industry
- Directory of Israel, (annual), Publ. Efrogy, Tel Aviv
- Israel Export and Trade Journal, (every 2 months), Publ. Israel Periodicals
- Notice à l'usage des exportateurs vers Israel, CFCE, July 1977
- Un marché: Israel, CFCE, 1977

II. Industry and market reports, surveys and notices for specific products
- Poultry and eggs
- Fruits and vegetables
- Beer
- Tanning materials
- Cosmetics
- Paints and varnishes
- Leather goods
- Jewellery
- Furniture
- Construction material
- Automobiles, trucks
- Agricultural machinery.
I. General

- Situation économique de la Côte d'Ivoire, (annual), Ministère de l'Economie et des Finances, Abidjan

- Bulletin mensuel, (monthly), Chambre de commerce de la République de Côte d'Ivoire, Abidjan

- Bulletin mensuel, (monthly), Chambre d'industrie de Côte d'Ivoire, Abidjan

- Annuaire des principaux importateurs, exportateurs, transportateurs de Côte d'Ivoire, (annual), Centre Ivoirien du Commerce Extérieur, Abidjan

- Acheter ivoirien - Guide de l'importateur des produits de Côte d'Ivoire, Centre Ivoirien du Commerce Extérieur, Abidjan

- Exportateur ivoirien, (quarterly), Centre Ivoirien du Commerce Extérieur, Abidjan

- Principales industries installées en Côte d'Ivoire, (annual), Chambre d'industrie de Côte d'Ivoire, Abidjan

- La conjoncture ivoirienne, (study), Ministère de l'Economie, des Finances et du Plan, Abidjan, January 1979

- Economie ivoirienne, Ediafric, Paris


- Un marché: Côte d'Ivoire, Office belge du Commerce extérieur, Bruxelles, July 1976

- Côte d'Ivoire, La Société Générale de Banque, Bruxelles, March 1978

- Un marché: Côte d'Ivoire, CFCE, Paris, March 1978

- Le marché ivoirien, (special issue), Marchés tropicaux, Paris, Sept. 1977

- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products

- Agricultural products
- Processed food
- Tomato paste
- Construction (industry).
JAMAICA

I. General
- Report and Statement of Accounts, (annual), Bank of Jamaica, Kingston
- Export Directory of Jamaica, Jamaica National Export Corporation, Kingston
- Jamaica, Export Promotion, Jamaica National Export Corporation, Kingston
- Jamaica Export Promotion Handbook - Jamaica National Export Corporation, Kingston
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products
- Dairy products
- Food and processed food products.
REPUBLIC OF KOREA

I. General
   - Annual Report, Bank of Korea, Seoul
   - Quarterly Economic Review, Bank of Korea, Seoul
   - Businessmens' Guide to Korea, (bi-annual), Korea Exchange Bank, Seoul
   - Buyers' Guide, (monthly), GPO Box 4922, Seoul
   - Korea Export, (annual), Korean Traders Association, Seoul
   - Korea Directory, (annual), Korea Directory Company, Seoul
   - Korean Business Directory, (annual), Korea Chamber of Commerce and Industry, Seoul
   - Marketing in Korea, OBR, US Dept. of Commerce, March 1977
   - Un marché: Corée, CFCE, 1977
   - Notice à l'usage des exportateurs vers la République de Corée - CFCE, June 1978
   - Trade Information and Trade Contact Points in Korea, BfA, 1977
   - Various country reports and surveys.

II. Industry and market reports, surveys and notices for specific products
   - Cement
   - Photographic equipment
   - Pumps
   - Electronics
   - Consumer electronics
   - Lifting and handling machinery
   - Welding equipment.
LIBERIA

I. General
- Economic Survey of Liberia, (annual), Ministry of Planning and Economic Affairs, Monrovia
- Un marché: Liberia, CPCE, 1977
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products*
- Food products
- Tobacco
- Textiles
- Clothing
- Footwear
- Cosmetics and toiletries
- Household goods
- Machine tools
- Hand tools
- Chemicals
- Pharmaceuticals
- Office equipment
- Motor vehicles
- Medical instruments
- Agricultural machinery
- Handling equipment
- Gifts
- Furniture
- Toys
- Sport goods.

I. General
- Rapport annuel, (annual), Banque nationale pour le développement économique, Rabat
- Situation économique du Maroc, (annual), Secrétariat d'Etat au Plan et au Développement régional, Rabat
- Rapport sur l'exercice, (annual), Banque Marocaine du Commerce Extérieur, Casablanca
- Bulletin mensuel d'information, (monthly), Banque Marocaine du Commerce Extérieur, Casablanca
- Revue mensuelle d'information, (semi-monthly), Banque Marocaine du Commerce Extérieur, Casablanca
- Kompass Maroc, Register of Moroccan Industry and Commerce, (every two years), Kompass Maroc-Véto, Casablanca
- Bulletin mensuel d'information, (monthly), Office de commercialisation et d'exportation, Casablanca
- Répertoire des établissements: industrie, commerce, services, Secrétariat d'Etat au Plan et au Développement régional, Rabat
- Annuaire de l'Afrique du Nord, Centre de la recherche scientifique, Paris
- Un marché: Maroc, CFCE, Paris (1975)
- Le Maroc, (special issue), Jeune Afrique, March 1978
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products
- Food products
- Grains
- Fruits and vegetable products
- Citrus fruit
- Feed stuffs
- Various manufactured products.
I. General
- Annual Report, (annual), Malawi Development Corporation, Blantyre
- This is Malawi, (monthly), Department of Information, Blantyre
- Ten years of progress, (Study), Malawi Development Corporation, Blantyre, 1974
- Industrial and Trade Directory of Malawi, (annual), Chamber of Commerce and Industry of Malawi, Blantyre
- Un marché: Malawi, CFCE, Paris 1978
- Tendering in Malawi, Development Forum, Sept. 1978
- Trade Regulations of Malawi, OBR, US Dept. of Commerce, November 1977
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products
- Tea
- Tobacco.
I. General

- Annual Report, (annual), Bank of Mauritius, Port Louis

- President's Report, (annual), Mauritius Chamber of Agriculture, Port Louis
I. General

- Informe Anual, (annual), Banco de México, México
- Review of the Economic Situation of Mexico, (monthly), Banco Nacional de México, México
- Comercio Exterior de México, (monthly), Banco Nacional de Comercio Exterior, México
- Confederación de Cámaras Industriales, (semi-monthly), México
- Carta para los Exportadores, (weekly), Instituto Mexicano de Comercio Exterior, México
- Directorio, (annual), Asociación Nacional de Importadores y Exportadores de la República Mexicana, México
- Anuario Exportador, (annual), Instituto Mexicano de Comercio Exterior, México
- Mexico: Facts, Figures, Trends, Banco Nacional de Comercio Exterior, México
- Un marché: Mexique, CFCE, 1977
- Perfil de mercado: México, (survey), Centro Dominicano de Promoción de Exportaciones, 1977
- Notice à l'usage des exportateurs vers Mexique, MOCI, 1978
- Various country and market survey.

II. Industry and market reports, surveys and notices for specific products

- Abalone
- Pyrethrum
- Cotton
- Textile fibres and materials
- Textile machinery
- Paper
- Tractors
- Agricultural machinery
- Electric motors
- Welding machinery
- Transport equipment.
NIGERIA

I. General

- Developments in the Nigerian Economy, (semi-annual), Central Bank of Nigeria, Lagos
- Nigerian Business Digest, (monthly), Universal Publications, Lagos
- Classified Business Directory, (annual), Chamber of Commerce and Industry, Lagos
- New Market Opportunities From Other Developing Countries, Nigeria, ITC Study, 1978
- Economic Information Notice on Nigeria, BfA, May 1976
- Various country and market surveys

II. Industry and market reports, surveys and notices for specific products

- Food products
- Beer
- Ginger
- Transport equipment.
PAKISTAN

I. General

- Pakistan Economic Survey 1977/78, Ministry of Finance and Planning, Karachi
- Pakistan Export Promotion, (monthly), Pakistan Export Promotion Bureau, Karachi, Pakistan
- Banque's Pakistan Trade Directory, (annual), Lahore Banque
- Directory of Pakistan Exporters, Pakistan Export Promotion Bureau, Government of Pakistan, Karachi
- Un marché: Pakistan, CFCE, 1977
- Country Information Notice Pakistan, Federal Chamber of Industry, Vienna, Austria, February 1977
- Trade Information- and Trade-Contact Points - Pakistan, BfA, Sept. 1976
- Pakistan's Fifth Five-Year Plan, BFA, 1978
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products

- Cement
- Leather and tanning.
I. General

- Directorio Comercial e Industrial de Panamá, (annual), Cámara de Comercio, Industrias y Agricultura de Panamá, Panamá

- Anuario Registro Comercial, Industrial y Servicios, Centroamérica, Panamá, México y Colombia, (annual), San José

- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products

- Dairy products.
I. General

- Paraguayan Investment Panorama, Ministerio de Industria y Comercio, Asunción, May 1977
- Reseña Económica, Financiera y Monetaria, (annual), Banco Central de Paraguay
- Export directory of Paraguay, (annual), Ministerio de Industria y Comercio (Cepex), Asunción
- Marketing in Paraguay, OBR, US Dept. of Commerce, June 1977
- Paraguay - Informations et flashes, la Société Générale de Banque, Bruxelles, April 1978
- Various country and market surveys.
PHILIPPINES

I. General

- Annual Report, Central Bank of the Philippines, Manila
- Report to Exporters, (twice monthly), Philippines Dept. of Trade, Bureau of Foreign Trade, Manila
- Export Advisor, (monthly), Philippines Dept. of Trade, Bureau of Foreign Trade, Manila
- The Fookien Times Philippines Yearbook\(^1\), 1978, Manila
- Un marché: Philippines, CFCE, 1976
- Trade Information and Trade Contact Points in the Philippines, BfA May 1977
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products

- Rice
- Food grains
- Coconut industry
- Dairy
- Sugar
- Animal industry
- Meat and poultry
- Fish and fishery products
- Tobacco
- Pulp and paper
- Wood
- Ramie
- Fertilizers
- Mining
- Basic metals
- Ceramics
- Construction industry.

\(^1\) Contains up-to-date economic and industry news by sectors, infrastructure development, communications media, and lists the top thousand corporations of the Philippines.
I. General
- Newsletter (monthly), Portuguese Industrial Association, Lisbon
- Anuario Comercial de Portugal (annual), Empresa Nacional de Publicidade, Lisbon
- Company Index Sheets: Some Portuguese Exporting Firms; Associação Industrial Portugesa, Lisbon
- Export Directory of Portugal (annual); Fundo de Fomento de Exportação, Lisbon
- Top Export Portugal, (Export Directory) (annual), Sugitur Lda., Lisbon
- Un marché: Portugal, CFCE, 1977
- Notice a l'usage des exportateurs vers le Portugal, CFCE, 1977
- Marketing in Portugal, OBR, US Dept. of Commerce, Aug. '78
- Various country and market surveys

II. Industry and market reports, surveys and notices for specific products
- Fruits
- Food products
- Electric domestic appliances
- Wine
- Hand tools
- Shipbuilding
I. General

- Romanian Foreign Trade, (quarterly), Chamber of Commerce and Industry, Bucharest
- Economic and commercial guide to Romania, (annual), Chamber of Commerce and Industry, Bucharest
- Your Commercial Partners in Romania, Publicom, Bucharest
- Un marché: Roumanie, CFCE, 1977
- Doing Business with Eastern Europe, Business International, Geneva

II. Industry and market reports, surveys and notices for specific products

- Fruits and vegetables
- Machine tools
- Pharmaceuticals
- Shipbuilding.
SPAIN

I. General

- Anuario del Mercado Español, (annual), Banco Español de Crédito, Madrid
- Prodei, Catálogo de la Producción, Exportación e Importación española, 1976/1977, Prodei, Madrid
- Kompass, Register of Spanish Industry and Commerce, (annual), Kompass España, Madrid
- Marketing Actualidad, Guía del marketing en España, (annual), Marketing actualidad, Madrid
- IBAR, Anuario Comercial Iberoamericano, Madrid
- Información Comercial Española, Boletín semanal, (weekly), Ministerio de Comercio, Madrid
- Presente y Porvenir de la Distribución en España, CIDE, May 1976
- Notice à l'usage des exportateurs vers l'Espagne, MOCI, September 1977
- Un marché: L'Espagne, CFCE, 1977
- Le marché espagnol, MOCI, 1978
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products

- Fruits and vegetables (fresh and processed)
- Plums
- Cheese
- Soups, sauces, mustard etc.
- Edible groundnuts
- Oilcakes
- Foodstuffs (general)
- Lamps
- Agricultural machinery
- Construction machinery.
I. General

- Review of the Economy, (annual), Central Bank of Sri Lanka
- Economic Review, (monthly), People's Bank Research Department, Colombo
- National Accounts of Sri Lanka 1977, Department of Census and Statistics, Colombo
- Sri Lanka Yearbook, (annual), Ceylon Chamber of Commerce, Colombo
- Export Directory of Sri Lanka, (annual), Ceylon Chamber of Commerce, Colombo
- Notice à l'usage des exportateurs vers le Sri Lanka, MOCI, 1978

II. Industry and market reports, surveys and notices for specific products

- Coconut sector
- Cut flowers
- Cloves, clove products
- Fresh fruit
- Vegetables
- Fisheries products
- Papain
- Castor-oil seed
- Vegetable oil.
SURINAME

I. General

- Surinam Directory of Commerce, Industry and Tourism, (annual), Paramaribo


- Surinam - Informations et flashes, La Société Générale de Banque, Bruxelles, April 1978

- Various country and market surveys.
I. General

- Conjoncture: Bulletin d'information économique (every 2 months), Ministère de l'Economie nationale, Tunis
- Conjoncture, (quarterly), Banque centrale de Tunisie, Tunis
- Exporter, (every 2 months), Centre de promotion des exportations, Tunis
- Repertoire des exportateurs tunisiens, Centre de promotion des exportations, Tunis
- Annuaire economique de la Tunisie, (annual), Union tunisienne de l'Industrie, du Commerce et de l'Artisanat, Tunis
- Industrialisation de la Tunisie, (special report), Marchés tropicaux et mediterranéens, Paris, 1975
- Un marché: Tunisie, CFCE, 1977
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products

- Meat
- Fruit and vegetables
- Tomato paste
- Hides
- Leather
- Footwear
- Textiles
- Cement
- Construction materials
- Ceramics
- Transport equipment.
I. General

- Turkey: An Economic Survey, (annual), Turkish Industrialists and Businessmen's Association, Istanbul
- Economic Report, (annual), Union of Chambers of Commerce, Industry and Commodity Exchanges of Turkey, Ankara
- Export Directory of Istanbul, (annual), Istanbul Chamber of Commerce, Istanbul
- Turkey Exports, (annual), Istanbul Chamber of Industry, Istanbul
- Directory of the Istanbul Chamber of Industry, Istanbul Chamber of Industry, Istanbul
- Export Directory of Turkey, (annual), Union of Chambers of Commerce, Industry and Commodity Exchanges of Turkey, Ankara
- Directory of Turkish Industry, Union of Chambers of Commerce, Industry and Commodity Exchanges of Turkey, Ankara
- Turkish Export Directory; (annual), Export Promotion Research Centre, Ankara
- Notice à l'usage des exportateurs vers la Turquie, CFCE, April 1978
- Un marché: Turquie, CFCE, 1977
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products

- Fish and fish products
- Hazel-nuts, walnuts
- Fruit and vegetables, fresh and processed
- Fruit juices
- Tomato paste
- Wool, yarn, textiles
- Cotton textiles
- Textile confectionery
- Leather and leather products
- Sawn-wood and wood-based panels
- Cement
- Foundry products
- Taps, valves
- Watches
- Electric machinery and equipment
- Electronic equipment
- Tools
- Railway equipment
- Motor vehicles
I. General

- Memoria Anual, (annual), Ministerio de Economía y Finanzas, Montevideo
- Uruguay to the World, (quarterly), Ministerio de Relaciones Exteriores, Montevideo
- Noticias al Exportador, (semi-monthly), Ministerio de Relaciones Exteriores, Montevideo
- Guía de Exportadores de Uruguay, Export Directory Uruguay, Dirección General de Comercio Exterior, Montevideo
- Diccionario de la Producción y de la Industria, Centro de estudios y publicaciones de la industria y la producción
- Uruguay Exporta, (Products of Uruguay), (annual), Cámara de Industrias del Uruguay, Montevideo
- Export products of Uruguay, directory 1977, Dirección General de Comercio Exterior, Montevideo
- Un marché: Uruguay, Office belge du commerce extérieur, 1975
- Notice on Information and Trade Contacts Points in Uruguay, BfA, 1976
- Síntesis, (every two months), Asociación latinoamericana de libre comercio, Montevideo
- Various country and market surveys.
I. General

- Economic Review, (annual), Institut of Foreign Trade, Belgrade
- Market, Money, Capital, (monthly), Foreign Trade Research Institute, Belgrade
- Yugoslavia Export, (monthly), Yugoslav Chamber of Economy
- Trade Directory of Yugoslavia, (annual), Privredni Pregled, Belgrade
- Yugoslavia Export Import Directory, (annual), Belgrade
- Un marché: Yugoslavia, CFCE, 1975
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products

- Bovine cattle
- Table olives
- Oilcake
- Textiles
- Cement
- Construction materials
- Machine tools
- Electrical engineering goods
- Agricultural machinery
- Telecommunications equipment.
ZAIRE

I. General
- Rapport annuel, Banque du Zaïre, Kinshasa
- Annuaire des producteurs et exportateurs du Zaïre, (annual), Centre Zaïrois du Commerce Extérieur, Kinshasa
- Un marché: Zaïre, CFCE, 1978
- Various country and market surveys.

II. Industry and market reports, surveys and notices for specific products
- Food and agricultural products
- Tomato paste.
SECTION III - REGIONAL DATA

AFRICA AND MIDDLE EAST

I. General

- Africa Journal, London
- Africa Yearbook and Who's Who, (annual)
- Afrique Agriculture, (monthly), Publiafric, Paris
- Afrique Asie, (semi-monthly), Ediafric, Paris
- Braby's Commercial Directory of South, East and Central Africa, (annual), Durban/Australia
- Mémento de l'économie africaine, (annual), Ediafric, Paris
- Owen's Commerce and Travel and International Register, (annual), London
- Slam Trade Yearbook of Africa, Slam, Madrid, Spain
- Arab Trade Directory, (annual), Beirut, Lebanon
- Arab Business Yearbook, (annual), Graham and Trotman, London
- Business Prospects in the Middle East, (study), Business International, Geneva, 1975
- Financial Times Middle East Surveys, (annual), Financial Times, London
- Gulf Pattern 1977-1982, (Study), Peat and Olt, London
- Major Companies of the Arab World, Graham and Trotman, London
- Mid-East Markets, (semi-monthly), Chase World Information, New York
- Middle East and North African Information Directory
- Middle East Financial and Industrial Services, Birmingham, U.K.
- Middle East Observer, (weekly), Cairo, Egypt
- Middle East Trader and Company Directory, Tokyo, Japan
- Middle East Yearbook, (annual), IC Magazines, London
- MEED, Middle East Economic Digest, (weekly), London
- Trade Contacts in Arab Countries, Chamber of Commerce and Industry, London
- TET: The East Trade, (monthly), Madrid
- Afrique noire politique et économique, (annual), Ediafric, Paris
- 500 produits clés du marché africain, Ediafric, Paris
- 100 produits clés du marché africain, Ediafric, Paris
- Central and East African Directory, (annual), Bound Trade Directories, Bulawayo
- Directory for Zambia, Botswana and Adjacent Territories, (annual), Directories Publishers of Zambia,
- Infrastructures et équipements des pays d'Afrique noire, Ediafric, Paris
- Nations nouvelles, (quarterly), OCAM, Niamey
- Plan de développement des pays d'Afrique noire, Ediafric, Paris
- Sociétés et fournisseurs d'Afrique noire, Ediafric, Paris
- Trade Contacts in West African Countries, Export Times, London
- Trade and Industry, (monthly), Kenya Association of Manufacturers, Nairobi, Kenya
I. General

- Asia Research Bulletin, (monthly), Asia Research PTE, Singapore
- Beschaffungsstellen in Asien, Bundesstelle für Außenhandelsinformationen, Köln
- Business Asia, (weekly), Business International Asia/Pacific, Hong Kong
- Business Profile Series, (surveys), Hong Kong and Shanghai Banking Corporation of Hong Kong
- Business Strategies for Developing Asia, 1975-85, Business International Asia/Pacific, Hong Kong, 1975
- Distribution in Asia/Pacific's Developing Markets, (survey), Business International Asia/Pacific, Hong Kong
- EADI; East Trade Directory, EADI, Madrid
- Market Profiles for Asia and Oceania, OBR, US Dept. of Commerce, Sept. 1977
- Ministerien in Entwicklungsländern, Asien, Bundesstelle für Außenhandelsinformationen, Köln
- Quarterly Review, (quarterly), Asian Development Bank, Manila
- Rural Asia; Challenge and Opportunity, Asian Development Bank, Manila
- Seapcentre, (leaflet), Southeast Asian Promotion Centre for Trade, Investment and Tourism, Tokyo, Japan, 1975
- Statistics Asia and Australia - Sources for Market Research, Harvey - CBD Research, Kent, U.K.
- TET: The East Trade, (monthly), TET, Madrid

II. Industry and market reports, surveys and notices for specific products

- Textile industry
- Electronics industry
- Light manufactured products, incl. handicrafts, household goods, clothing, leather goods, wood products, footwear, toys.
LATIN AMERICA

I. General

- Andean Group, (monthly), Junta of the Cartagena Agreement, Lima
- Anuario de los Países de la ALALC, PRODEI, Madrid
- Anuario registro comercial, industrial y servicios, Centroamérica, Panamá, México y Colombia
- Bank of London and South America Review, (monthly), Lloyd's Bank International
- Boletín informativo, (quarterly), Oficina Nacional de Integración, Lima
- Cómo iniciarse en la exportación al mercado andino, (study), Oficina Nacional de Integración, Lima, 1974
- Directorio de Exportadores Andinos, Corporación Andina de Fomento (CIPE), Bogotá
- Integración Latinoamericana, (monthly), Instituto para la Integración de América Latina, Buenos Aires
- Latin America Economic Report, (weekly), London
- Market Profiles for Latin America and the Caribbean, OBR, US Dept. of Commerce, August 1978
- Media Guide International; Latin America, (annual), Directories International, Illinois
- Memoria y Balance, (annual), Corporación Andina de Fomento, Caracas
- Mercado Mundial; World Market, (monthly), Madrid
- Operating in Latin America's Integrating Markets; ANCOM, CACM, CARICOM, LAFTA, (survey), Business International, New York, 1977
- Síntesis, (every two months), Asociación Latinoamericana de Libre Comercio, Montevideo
- Statistics America - sources for market research; CBD Research, U.K., 1973
- Técnicas de exportación, Fundación Instituto Venezolano de Productividad, 1975

II. Industry and market reports, surveys and notices for specific products

- Paper
- Fertilizers
- Chemicals
- Shipbuilding.