Dear Sir,

New Training Courses for Candidates from Developing Countries
in Finland, Norway, Italy

This circular provides information on two new courses of training programmes available for candidates from developing countries as well as a supplementary offer from the IRI in Italy. Applications should be addressed to the International Trade Centre of GATT; the IRI one calls for cabling interest first (See III below).

I. Finnish Fellowships for Trade Promotion:

The Finnish Government, through the International Trade Centre, is prepared to grant two fellowships in the field of trade promotion to candidates from developing countries. These fellowships will be granted for a period of up to six months.

Candidates for this course must be fluent in English. They must have an adequate background in trade promotion work; and the minimum educational requirements are either an undergraduate level or a diploma from a commercial school.

The terms offered by the Finnish Government include all travel costs. In all other respects, United Nations Technical Assistance Fellowship terms will apply.

II. Training Course under the aegis of the Norwegian Agency for International Development.

The Norwegian Agency for International Development, with the co-operation of the Export Council of Norway, is prepared to consider recruiting through the International Trade Centre three to five
nominees from the developing countries as fellows for individual programming and on-the-job training. Provided the fellows would come for as long as one full year, roundtrip travel expenses and maintenance would also be covered.

Applications should be forwarded immediately, but it may not be possible to place successful candidates until 1968.

N.B. A Centre form that can be used to apply for either the Finnish or Norwegian courses is attached. This form may be duplicated freely by the receiving parties.

Yours faithfully,

H.L. Jacobson
Director of the Centre