Dear Sir,

You are aware of our intention to produce a pamphlet on export promotion techniques, and you have been kind enough to send us material regarding the techniques applied by your country. This material was submitted to the Expert Group that recently met to advise on the Centre's future, and we may say that these country descriptions of export promotion techniques were very much appreciated by them.

We are sending, under separate cover, the provisional document that you agreed could be placed before the experts for their information. We should be very grateful if you could now release this document in final form so that we may distribute it to all liaison agencies. For those who might wish to make a further revision, we are also including the provisional descriptions of some other countries.

We realize, of course, that you may be satisfied with the document in its present form. But since, in our last letter on the subject, we did stress that we only wanted your quick clearance of the document in provisional form, we are writing you again. This time the clearance will be valid for general release.

In addition to making available the individual country descriptions, this Centre will also produce a synthesis that will identify characteristics common to the different countries.

Since we are anxious to produce this pamphlet in final form as soon as possible, we should be grateful if you could give the matter your early attention. We are deeply appreciative of your helpful collaboration in this project.

Yours faithfully,

H.L. Jacobson
Head, International Trade Centre

Let/54