Dear Sir,

....

We are sending you enclosed a short outline of training possibilities in the field of export promotion and export marketing that are available through the Centre, or for which the Centre serves as a communications medium. We have already made and will continue to make announcements about these courses in our quarterly magazine, the International Trade Forum.

We believe that full advantage should be taken of these offers and urge that you give them your close and urgent attention with a view to putting forward qualified candidates from your country.

With regard to the IRI course, we realize that the closing date for applications (end of June) may not give you enough time to find a suitable candidate. If, however, you cable us at "GATT, GENEVE" that you are interested and in the process of searching for a candidate, we can hold open the possibility of consideration for a further short period.

Yours sincerely,

H.L. Jacobson
Head, International Trade Centre