The meeting has been called for 10.00 hours 12 May in Salle XV of the Palais des Nations, Geneva, under the chairmanship of the Assistant Director-General for Trade and Development, GATT, Mr. M.G. Mathur. It is scheduled to run through the afternoon of 13 May, but may finish that morning.

Participants - see attached list.

AGENDA

The first speaker will be the Deputy Director-General of the GATT, Mr. Finn Gundelach. Following him will be Mr. S.T. Harb, Commercial Counsellor of the United Arab Republic Mission in Geneva, who will list the training needs of the less-developed countries. The next speaker will be Dr. N.A.Th.G. Arriëns of the Economic Information Service, Ministry of Economic Affairs, The Hague, who will describe how the Netherlands attempted to adapt its course to the needs of the less-developed countries. This would be followed by:

(i) Open discussion on adapting developed countries' training facilities to the special needs of trainees from less-developed countries.

(ii) Exchange of views on appropriate contents of a possible basic Centre course; and practical facilities that governments might provide to supplement such a course.
The following documentation will be available at the meeting:

List of Basic Subjects for an Export Promotion Training Course.
Syllabus for an Export Promotion Training Course.
Training in Export Promotion (list of courses available).
Information on courses in export promotion made available through or publicized by the GATT International Trade Centre (description of contents of above).
Information on export trade promotion courses received from:

- Australia
- France
- Indian Institute of Foreign Trade
- Italy (IRI)
- Netherlands
- Rwanda
- New Zealand
PROVISIONAL LIST OF DELEGATES NOMINATED TO TRAINING SYMPOSIUM

AUSTRALIA
Mr. M.J. Long,
Trade Commissioner and Commercial Counsellor,
Australian Embassy,
The Hague.

AUSTRIA
Mr. Johannes Potocnik,
Permanent Mission of Austria,
Geneva.

BELGIUM
Mr. Rouleau,
Foreign Trade Department,
Brussels.

BRAZIL
Mr. B.B. Barbosa,
Brazilian Mission,
Geneva.

CANADA
Mr. Osbaldeston,
Assistant Director of Personnel,
Department of Trade and Commerce,
Ottawa.

CEYLON
Delegation representation.

CUBA
Mr. A. Moreno,
Cuban Mission,
Geneva.

DENMARK
Mr. Lauge Stetting,
Director of the Research Institute for Foreign Trade of the Administration,
Copenhagen.

FINLAND
Mr. Jan Groop,
Attaché,
Permanent Delegation of Finland,
Geneva.

FRANCE
Mr. Michel Combé,
ASTEF,
21, rue de Constantine,
Paris VIIème.

GERMANY
Mr. G. Leonhardt, (Centre liaison officer)
BFA,
Cologne.

GHANA
Mr. D.Y. Mensah,
Permanent Mission,
Geneva.
INDIA

Delegation representation.

INDONESIA

Mr. Moerad Astrawinata (observer).

IRELAND

Mr. J.J. Byrne,
Research Manager,
The Irish Export Board,
Baggot Street Bridge,
Dublin 2.

ISRAEL

Mr. E.F. Haran,
Permanent Delegation,
Geneva.

ITALY

Dr. Romola Arena,
Central Director,
IRI,
Rome.

Dr. F.E. Milano,
IRI,
Brussels.

Dr. P.R. de Stefani,
ICE,
Rome.

JAPAN

Mr. K. Akiyama,
Japanese Delegation,
Geneva.

Mr. Saegusa,
Japanese Trade Organization,
Paris.

NETHERLANDS

Dr. N.A.Th.G. Arriëns,
Ministry of Economic Affairs,
The Hague.

NEW ZEALAND

Delegation representation.

NIGERIA

Delegation representation.

PAKISTAN

Delegation representation.

SWEDEN

Mr. Stig Abelin,
Executive Director,
Dag Hammarskjold Foundation,
Stockholm.

UNITED ARAB REPUBLIC

Mr. Said Talaat Harb,
United Arab Republic Mission,
Geneva.
UNITED STATES

Mr. K.B. Atkinson,
Bureau of International Commerce,
Department of Commerce,
Washington.

Mrs. D. Whitnack,
United States Mission,
Geneva.

UNITED KINGDOM

Mr. H. Birtles,
Head, Board of Trade Export Promotion Service
Department,
London, S.W.1.

Mr. G. Wilcock,
Commercial Relations and Export Department,
Board of Trade,
London, S.W.1.

OBSERVERS

Participants in GATT Commercial Policy Course.

Project Director: H.L. Jacobson, Director of the Centre.